

白紗科技印刷



股票代號：8401



白紗科技印刷
BAI SHA TECHNOLOGY

專業 · 品質 · 服務

8401



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Using electronic network
technology and Connecting a
strong distribution system



Established : 2000Y
Chairman : Lin, YEN-SHU
CEO : CHEN, CHUN-CHIEH
Capital : NTD 600 Million
Employees : 466
Average age : 38

History

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Year	
1992	Established in 1992 and specialized in hot stamping wedding cards.
2000	Renamed The Bai Sha Paper Products Company and set up offices in Taipei, Hsinchu and Kaohsiung.
2003	Set up Taoyuan second factory
2005	Set up Kaohsiung factory
2007	Rebranded as Bai Sha Technology LTD and IPO in the same year
2008	Taoyuan factory moved to Zhonghe factory
2010	Officially listed at Taipei exchange
2013	New Technology COLD FOIL PRINTING
2018	Set up second factory in northern Taiwan, cooperated with Zhonghe factory and Taichung factory

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Location



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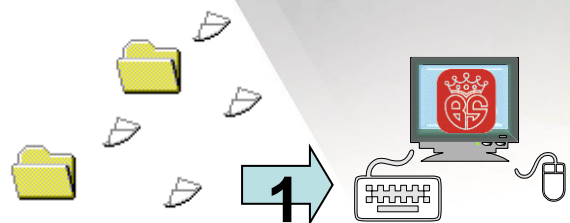
Main process and product introduction



Implemented CIP3 Automated Press Ink Key Control system; it can keep high quality on color by sending color information to printing machine console. Computer to Plate(CTP) makes dot gain more tiny and precise. We also strive for patent and certificate such ISO and G7 color management.

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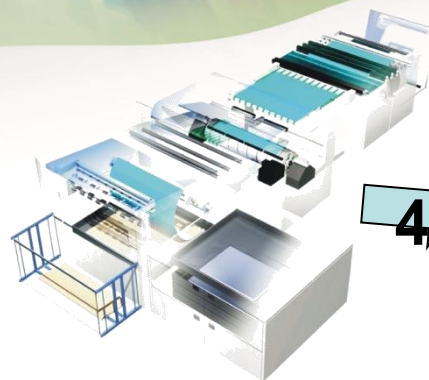
檔案自動檢查系統



透過網路系統
FTP傳檔接單



自動拼版系統
(將相同紙種、相同數量拼成大版)



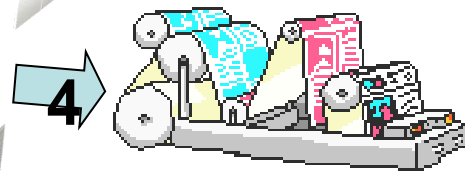
全自動CTP製版



ERP系統將所有檔案
自動產生銷貨單、發票



彩色印刷



後加工-上光/裁切
/摺紙/燙金/裝訂加工



品檢出貨



電腦化製程變革加快速印刷整合



Colorful Name Cards



1. Business necessities and consumables
2. Automatically and quickly process
3. 10 million boxes per year (about 40% market share in Taiwan)

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* All kinds of catalogs, posters, large image output, display stands, paper fans and booklets, etc.



1. Suitable for a small number of diverse, regional publicity activities
2. Using plate bonding technology, and the cost can be greatly reduced to 1/8

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Take advantage of the combined version and the original sales channels to provide other advertising products required by all companies

* Wedding invitation

* Paper hand bag and file

* Large image output



* VIP card

* Envelope

* calendar

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* year books

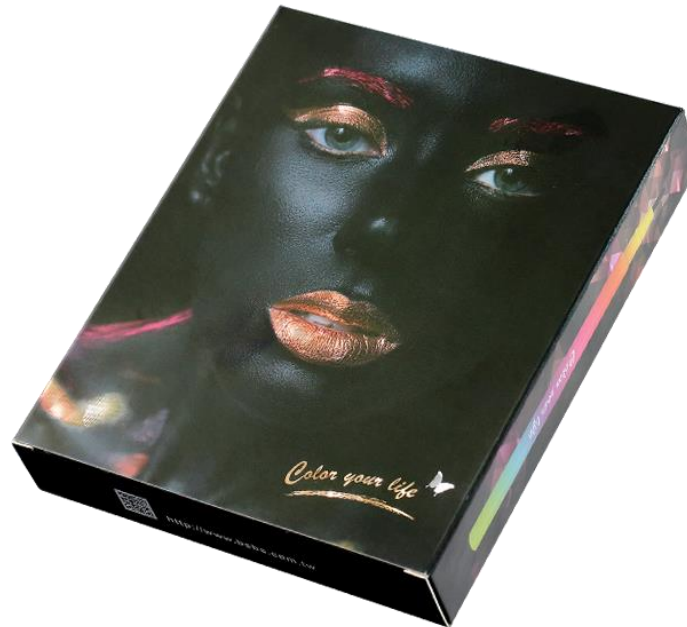
* Label



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Various packaging color boxes, PP transparent boxes and bags Combined with a variety of technological development to make printed products more competitive.



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Business performance



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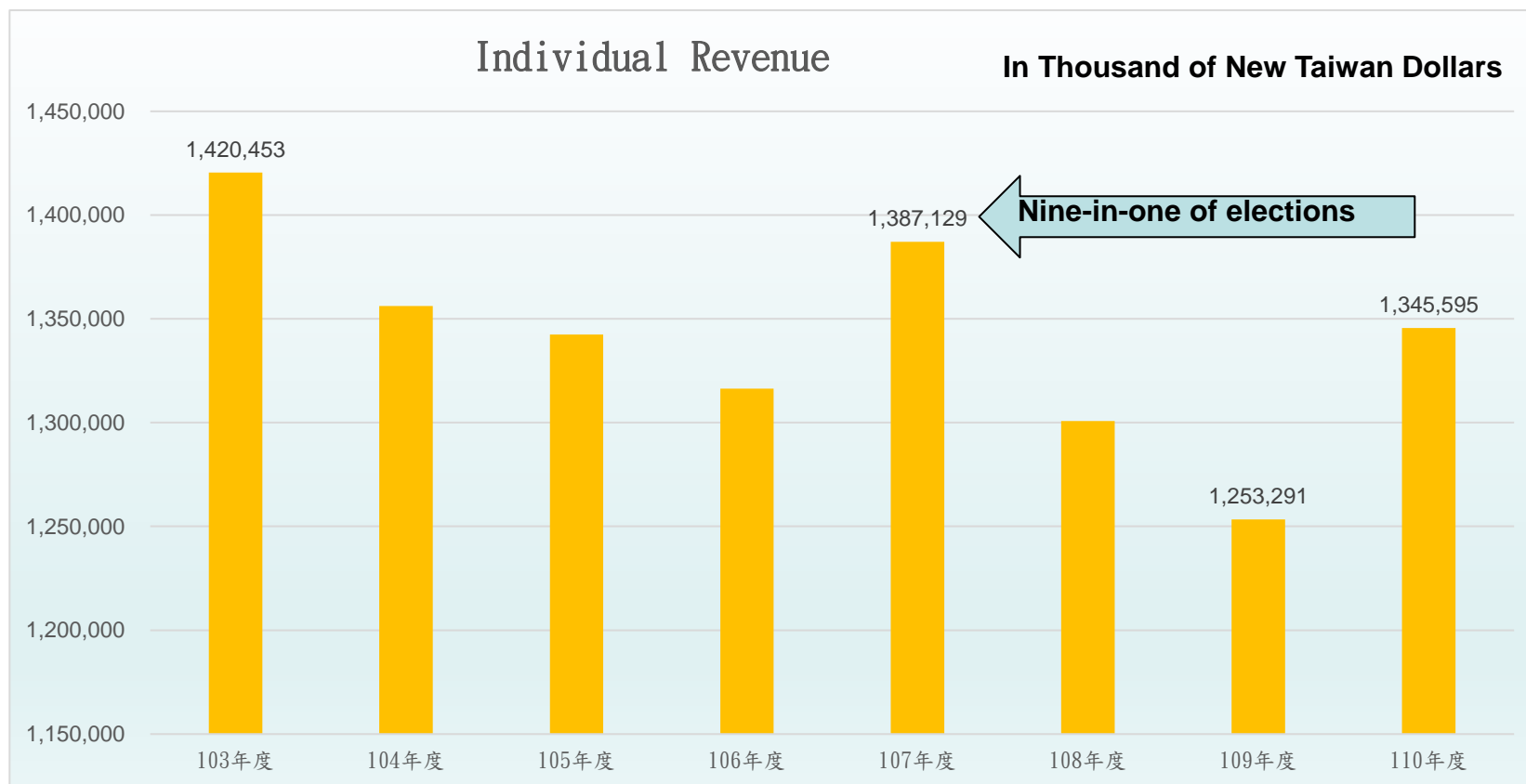
Strength Factor

1. Receive orders more quickly by network, without time and location restrictions
2. Master key technology and fast delivery within 24 hours with self-developed software
3. More than 10,000 brokers
4. Management advantages, access advantages, multi-factory advantages and OTC capital advantages
5. One-stop production of packaging color boxes- Control the advantages of high quality and fast delivery





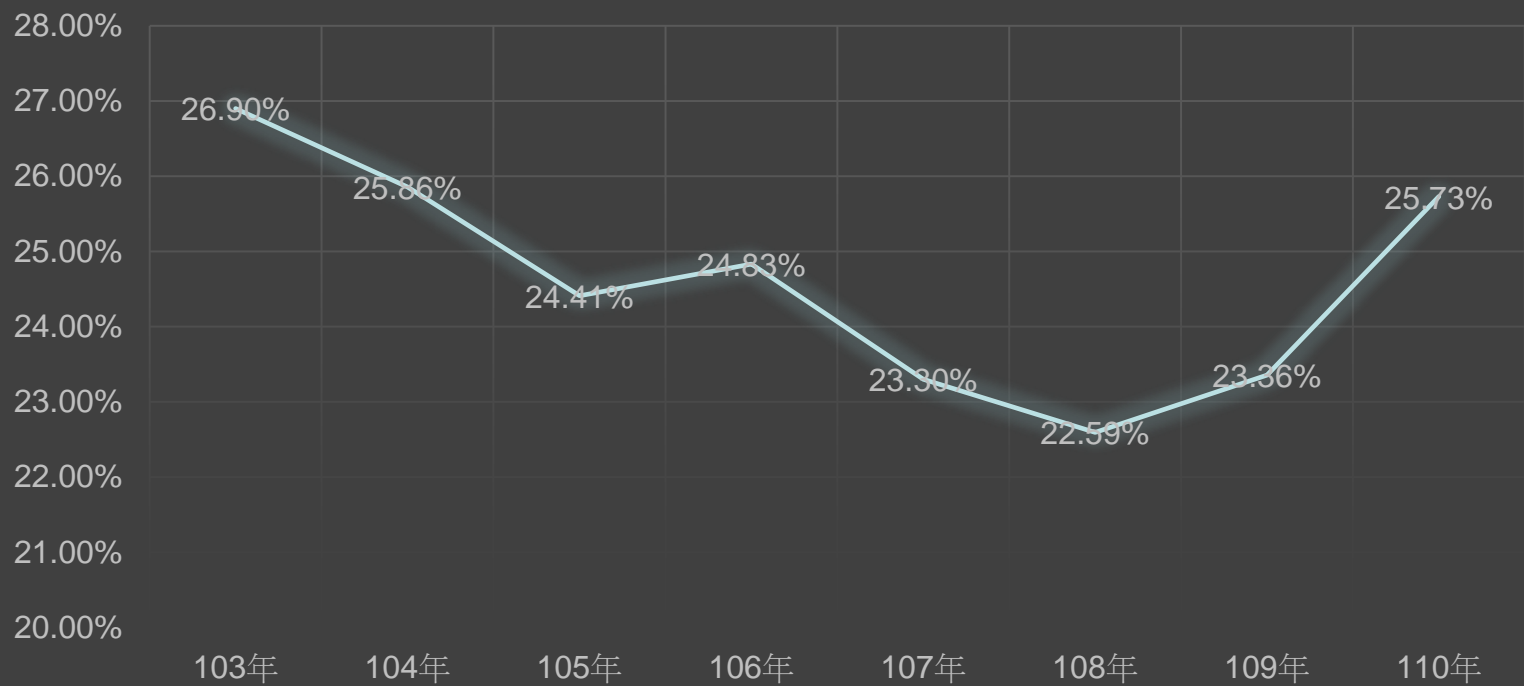
Operating Results



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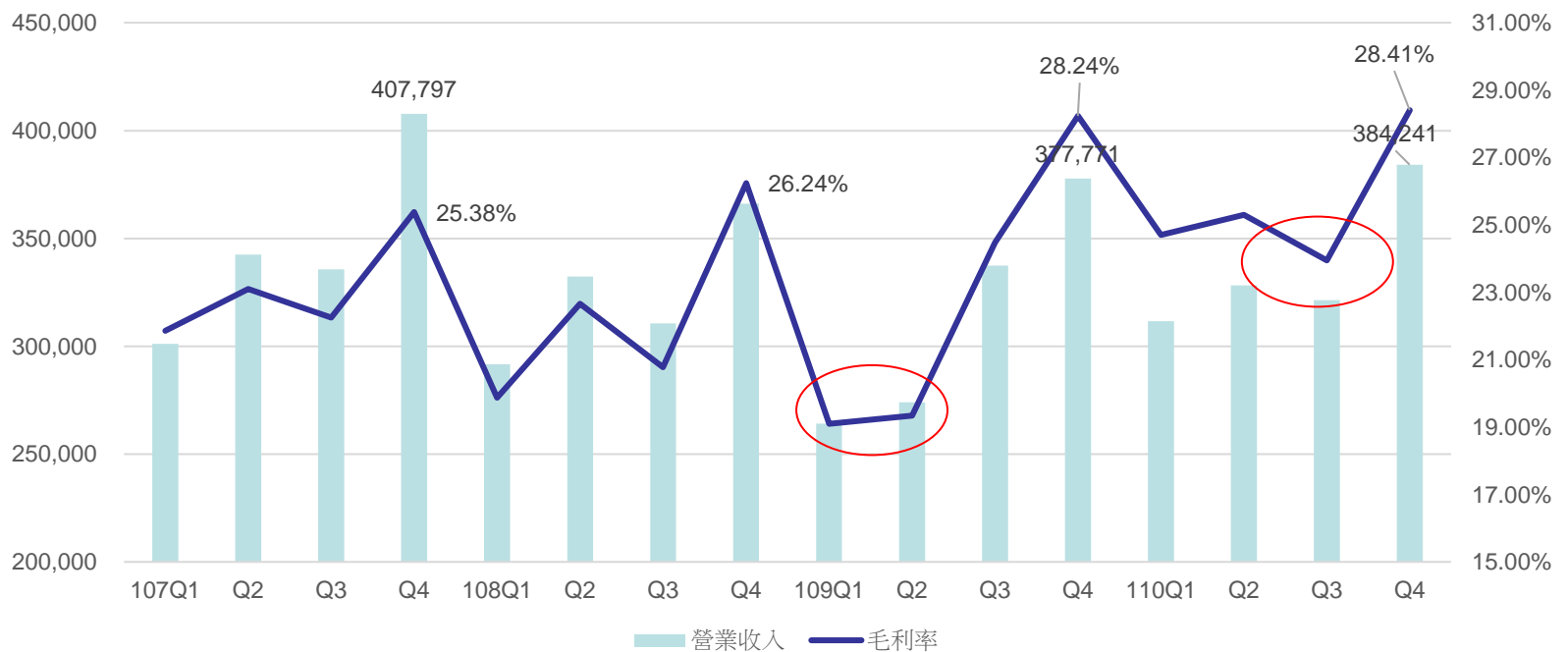
Gross Profit Margin





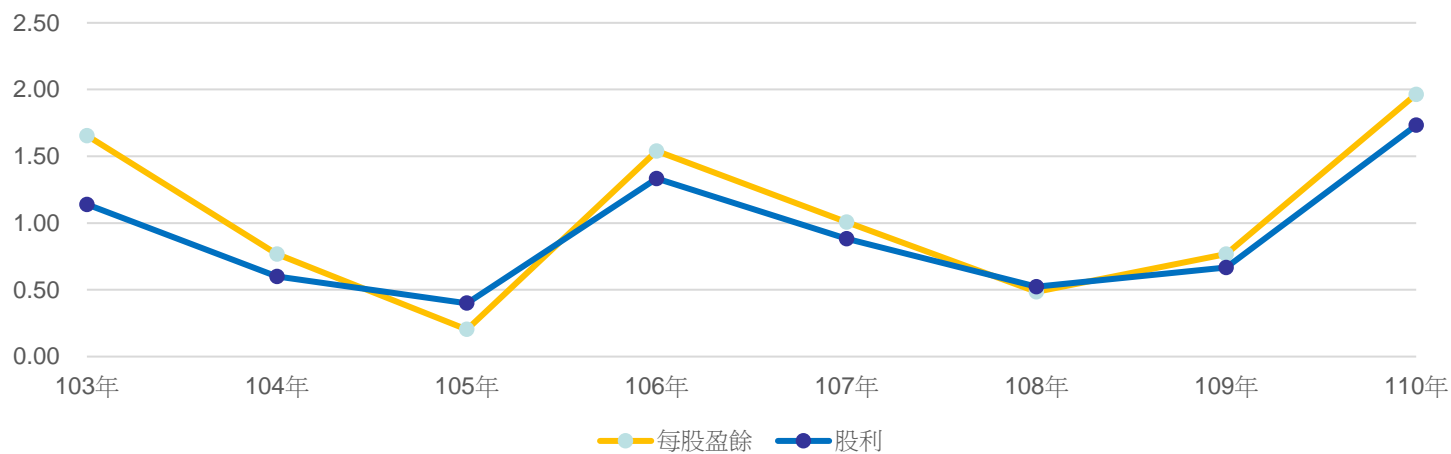
Revenue and Gross Profit Margin

In Thousand of New Taiwan Dollars





EPS & Cash Dividend



	103年	104年	105年	106年	107年	108年	109年	110年
Payout Ratio	69%	78%	197%	87%	88%	108%	87%	88%

Average Ratio 87%



Future Vision and Development Strategies

1. The proportion of packaging products has increased year by year, increasing gross profit margin and profitability
2. Get rid of the epidemic situation, the combined performance returned to stability
3. The blessing of the nine-in-one general election increases growth
4. Bai Sha is very willing to share the results with shareholders

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Thank you
Q&A